

prof nders

HOSPITALITY CONSULTANCY & RECRUITMENT

C O M P A N Y P R O F I L E



ABOUT US

Pro Finders established since 2008 is a recruitment agency based in Lebanon, providing wide range of recruitment services worldwide.

As leaders in the field, our portfolio embraces ongoing success. Pro Finders is geared to providing high-end recruiting services that are as cost effective as they are accommodating to our clients.

Through our continuous search for qualified manpower and professionals in different sectors and levels we have been able to develop a wide, rich database that contains thousands of candidates that will directly contribute to your operation success.

We believe in long-term partnerships, built on trust and common objectives to keep our customers satisfied.

Mission Statement

We are committed to reveal our professionalism, dedication and efficiency during each recruitment process for meeting both job seekers and employers' expectations.

A candidate from Pro Finders is an employee whom we are proud to present to reflect our image.

Vision

We understand recruitment as a mission, with the individual as the most important element in the process. This is why we are fully committed to creating just such a vision as the common good. We believe that caring about the development and the good of an employee also serves to develop your company. We understand success as client satisfaction and long-term cooperation.



OUR SERVICES

Hospitality Consultancy

With a professional network of hospitality consultants, our professionals provide hospitality consulting services and assistance to developers, owners, operators, financial institutions and other professionals seeking assistance. Profinders has international experience in diverse disciplines within hotels/resorts, food and beverage, commercial foodservice, spas and clubs.

Profinders Consultants are available to work independently on assignments, or can be organized as a team or task force to achieve the greatest possible results for our clients.

● Concept creation and Development:

- Menu Engineering • Recipes • SOP's
- Training: - Customer Service - Kitchen operation - Food hygiene - Food Safety

● Branding(includes art work and product supply):

- Logo Design and corporate branding • Menu • Napkins • Placemat • Towels • Sandwich papers
- Packaging and delivery boxes • Nylon and paper bags • Dishes, cups and cutlery

● Procurement Services (Local, European, Chinese):

- Food Products : -Spices, Thyme, sesame, Tahini and others (Local and International)
- Kitchen Equipment • Utensils • China Ware • Cutleries • Custom Uniforms

● Food Styling Services:

- Plates Design and Photo Shooting





- Cost Control Services:

- Establish a cost control structure
- Understand the difference between different cost categories
- Reduce cost in different methods and techniques
- Understand the purchasing process and how to control it
- Come up with solutions to control cost

- Accounting and Hospitality Software

- Pest Control

- Feasibility Studies and Market Survey

FIELDS OF SPECIALIST

Bakery – Pastry – Italian – French – Fusion – Shawarma
Diner – Fast Food – Street Food – Burger – Lebanese



Recruitment

Getting the right people for the right job is definitely not easy. How about leaving in the hands of the experts at ProFinders? We are always seeking to learn more from the reviews of our clients, and is constantly striving to move forward in a competitive environment. After all, we cannot afford to stay stagnant in an environment where we seek to be first in.

● Permanent Placement

This is the backbone of ProFinders. We pride ourselves in sourcing for experienced and capable professionals and personnel in the line of Hospitality, Engineering, Administrative Support Assistants, Accountancy, Secretarial, Information Technology, InfoComm, Sales, Marketing and Finance staff from a huge database of job seekers.

● Executive Search

Head hunting & executive search division. While the agency is highly stringent in filtering out talent of what it deems to be of the highest order and the most relevant to its clients, its selection of executives is even more so. ProFinders seeks out only the most experienced and capable executive who is more than highly suited for the job, and who is sufficiently innovative and resourceful to lead the business from a different angle and devise immediate, effective solutions for the most intricate of problems.

● Temporary Contract Staffing

ProFinders seeks also to ease the financial and administrative burdens that are often associated with the hiring of contract labor. ProFinders will take up the task of salary and payroll matters, so that the company can concentrate on the task at hand, and we will relieve the company of the monotonous and tedious job of managing payrolls. Based on the clients' project demands or assignment nature, the staff can be placed under our company's



● International Placement

With more and more candidates wishing to go overseas to further pursue their career to bring it to greater heights, ProFinders caters for their need to go one step further in their career. The International Placement helps candidates to experience a chance of basking in a different working environment and to immerse themselves in a new and unfamiliar yet friendly culture.

● Foreign Manpower Source

Our vast network thus invites applicants from around the world to send in their resumes and to apply for jobs in Singapore. As Singapore continues to progress worldwide in the economic circle, we have expanded our network to include manpower from South-East Asia, namely Malaysia, Philippines, India, Indonesia, Thailand; as well as from all over the world.

OTHER SERVICES

● Internship Programme

At ProFinders, we provide this service to organizations that are looking to allow interns to their company for a period of 3-6 months. The students will be attached to the organization and will be able to experience real work experience even before they have graduated from their schools, to widen their exposure regarding the work.



● HR Consultancy

To take on major HR consultancy projects, the agency requires its consultants to be only the most qualified and experienced group of people who specialise in multiple areas like:

- Compensation and benefits survey
- Analysis of performance management
- Evaluation and fulfilment of training needs
- Allocation of resources and manpower

● Employees Training and Development

Employee training is essential for an organization's success. Despite the importance of training, a trainer can encounter resistance from both employees and managers. Both groups may claim that training is taking them away from their work. However, a trainer can combat this by demonstrating that training is actually a crucial part of employees' and managers' work.

We believe Training is crucial because it:

- Educates workers about the effective use of technology,
- Ensures competitive edge in the market,
- Promotes safety and health among employees,
- Creates opportunities for career development and personal growth
- Develop Teamwork and Communication Skills
- Helps employers comply with laws and regulations
- Improves productivity and profitability.



OUR CLIENTS

Our clients are our starting point. They drive everything we do. We work in partnership with our client; they can rely on us to spring into action with spot-on solutions at moments critical to the company's development.

And here Are some Of our Clients:

Hospitality

- Al Afandi restaurant- Erbil
- Elaf Group- Red Sea Mall Hotel (KSA)
- Lebanese Village Restaurant - Baghdad
- Grand Ishtar Hotel- Baghdad
- International Hotel of Basrah - Al Basrah
- Palm Beach Hotel-Warwick- Lebanon
- Moulin D'or- Lebanon
- Bin Hindi Group- (Dubai)
- Sabeco Group- Kuwait (Margharitta, Semsom , Chocolate shop)

Construction

- Diamond Steel Company - Abu Dhabi
- RAMACO - Qatar
- Al Arrab-Jeddah
- Manar Al Omran- KSA
- Stateco - Nigeria

Education

- Taaleem - UAE
- Laureate vocational - KSA
- La Cite - Lebanon



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